

# Solix Partners with State Agency to Administer Award-winning Biomedical Research Grant Program

## Client Overview

In 2004, the Florida Department of Health was overwhelmed with the technical challenge of operating a state-funded biomedical research program and turned to the private sector to secure services to improve overall operations. They sought a turnkey solution to quickly build momentum and sustain operations. ([www.floridabiomed.com](http://www.floridabiomed.com)).

## Program Objectives

- ✂ Provide strategic support and assist with program design.
- ✂ Quickly deploy available funds in orderly grant competitions.
- ✂ Evaluate applications based on scientific merit.
- ✂ Demonstrate accountability and transparency in use of funds.

## Challenges

- ✂ Create program policies and business processes where none existed.
- ✂ Develop effective peer review process that complies with Florida open meeting law.
- ✂ Scale program operations for large fluctuations in state funding.

## Solix Solution

- ✂ Comprehensive development of more than a dozen new grant types.
- ✂ Innovative online peer review process.
- ✂ Disciplined grant management services.
- ✂ Web-based infrastructure for pre-and post-award program operations.

## Results

- ✂ Within two years of our engagement, the reputation of the first grant program led the state legislature to place a second major grant program under the same leadership.
- ✂ Quality solutions supported 500% program growth.
- ✂ More than \$100M timely invested in research grants.
- ✂ Program earned national recognition for quality and impact.